

COMBINED BUDGET - ALL PROGRAMS																											
Projected Budget for Fiscal Year Ended 09/30/2022																											
	Building Leases & Maintenance	All State Contracts	Admin	Employ. Services	Speech & ASD Clinic	Occupational Therapy	Feeding Therapy	SCSEP	Transportation	Fundraising & Special Events	Interpreter Services	FYE2022 Budget Totals	FYE2021 Budget Totals	FYE2020 Budget Totals													
<b>Revenue</b>																											
C N A Training				35,000								35,000	40,000	50,000													
Contributions - Groups		-	4,000	8,500	-	-				-		12,500	6,500	7,500													
Contributions - Individuals		-	5,000	-						-		5,000	5,000	6,000													
Contributions - In Kind SCSEP								172,428				172,428	170,613	98,712													
Evaluations				120,000								120,000	120,000	175,000													
Fee for Service				490,000								490,000	563,000	525,000													
Governmental Fees		150,400										150,400	196,340	210,528													
Income from Grants & Contracts		2,308,375						1,711,090				4,019,465	3,975,611	3,319,825													
Interpreter Services										280,000		280,000	425,000	480,000													
Investment Income			1,000									1,000	1,500	2,500													
Miscellaneous Income			1,500	-	100				-			1,600	1,700	2,700													
Occupancy Income	41,075	-						16,370				57,445	42,934	45,067													
Program Service Fees					515,000	302,700	32,000					849,700	785,000	648,000													
River Region/Other Co United Way					10,000	5,000					500	15,500	44,246	88,492													
Special Event Income					-	53,000				18,000		71,000	55,000	50,000													
<b>Total Revenue</b>	<b>41,075</b>	<b>2,458,775</b>	<b>11,500</b>	<b>653,500</b>	<b>525,100</b>	<b>360,700</b>	<b>32,000</b>	<b>1,899,888</b>	<b>-</b>	<b>18,000</b>	<b>280,500</b>	<b>6,281,037</b>	<b>6,432,444</b>	<b>5,709,324</b>													
<b>Salaries &amp; Benefits</b>																											
Salaries	25,709	1,605,535	273,167	239,186	269,672	212,623	21,467	223,969		2,500	17,407	2,891,235	2,806,465	2,712,754													
Salaries - Participants								1,270,850				1,270,850	1,256,372	729,697													
Salaries - Clients				18,000								18,000	25,000	20,000													
Fringe - Staff	8,678	450,797	50,385	54,575	64,571.42	37,306.50	4,309.97	46,778		225	2,197.46	719,824	740,002	594,500													
Payroll Taxes - Clients				1,377								1,377	2,200	1,830													
Fringe - Participants								110,468				110,468	107,891	61,994													
<b>Total Salaries &amp; Benefits</b>	<b>34,387</b>	<b>2,056,333</b>	<b>323,552</b>	<b>313,137</b>	<b>334,244</b>	<b>249,929</b>	<b>25,777</b>	<b>1,652,065</b>	<b>-</b>	<b>2,725</b>	<b>19,604</b>	<b>5,011,753</b>	<b>4,937,930</b>	<b>4,120,775</b>													
<b>Total Other Expenses</b>																											
Adv & Pub		-	1,000	500	2,000	1,050				250	2,300	7,100	10,850	12,850													
Bad debt expense				3,000	5,000						2,000	10,000	10,000	10,000													
Base/Usage Fees			4,400									4,400	3,800	3,600													
Contract Labor		-		48,195	250	2,500					185,000	235,945	301,250	460,000													
Depreciation	235	1,009	4,700	805	-				5,713			12,462	13,772	33,175													
Dues			2,800	210	525	300		125				3,960	4,192	4,400													
Equipment Purch & Repair			500	250	250	500			-			1,500	5,500	18,000													
ESA Audit Fee			1,700									1,700	2,700	2,700													
ESA Defined Benefit Deficit		36,856	-	14,187	13,102							64,146	278,707	234,832													
Payroll Expense	90	3,750	2,000	1,135	850	750	-	4,000			575	13,150	13,851	9,550													
ESA Work Comp Fee			26,662									26,662	26,580	24,000													
Facilities	7,335	550	16,280	35,000	8,075	5,300					1,200	73,740	72,535	77,000													
Free Service & Scholarships				-	61,500	36,000	-				500	98,000	88,500	72,100													
Insurance	991	8,790	3,100	10,050	2,736	3,000		1,800	10,150		256	40,873	35,022	35,835													
Marketing			2,000	250	250	500	250			5,000		8,250	49,000	13,000													
Miscellaneous			5,000		-			500				5,500	6,500	6,500													
National Fees - Easter Seals, Inc.			6,315									6,315	6,200	4,500													
Network Support	745	5,150	4,800	16,000	7,500	2,500		8,500			2,225	47,420	45,808	49,900													
Postage & Shipping		405	250	385	825	600		2,000		200	395	5,060	4,833	5,550													
Professional Fees	-	7,035	5,000	7,500	2,100	13,000	-	15,000			1,200	50,835	52,015	77,015													
Public Relations	-		2,000	100	100	100	-			500	100	2,900	2,900	4,900													
Rent Expense		7,420						27,870				35,290	32,042	12,200													
SCSEP-IK Contributed Services								172,428				172,428	170,613	98,712													
Supplies & Equipment Repairs	100	70,861	28,000	22,000	11,000	27,500	1,000	4,000	100	500	500	165,561	121,037	179,426													
Telephone & Internet	2,200	5,950	10,000	13,500	4,500	1,800		8,500			1,800	48,250	45,536	45,760													
Training, Meetings & Conf		19,500	550	400	750	750	500					22,600	15,300	17,250													
Travel		86,325	250	1,200	100	100		3,100				91,325	70,533	70,818													
<b>Total Other Expenses</b>	<b>11,696</b>	<b>253,601</b>	<b>127,307</b>	<b>174,667</b>	<b>121,413</b>	<b>96,250</b>	<b>1,750</b>	<b>247,823</b>	<b>15,963</b>	<b>6,600</b>	<b>198,301</b>	<b>1,255,371</b>	<b>1,489,576</b>	<b>1,583,573</b>													
<b>Projected Income (Loss)</b>	<b>(5,008)</b>	<b>148,841</b>	<b>(439,359)</b>	<b>165,695</b>	<b>69,443</b>	<b>14,521</b>	<b>4,473</b>	<b>-</b>	<b>(15,963)</b>	<b>8,675</b>	<b>62,595</b>	<b>13,913</b>	<b>4,938</b>	<b>4,976</b>													